

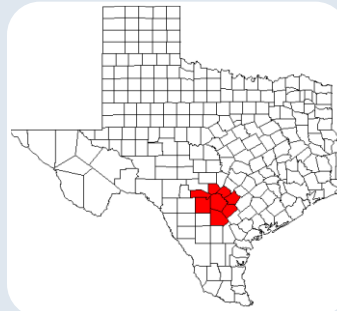
# 36<sup>TH</sup> AND BANGOR DRIVE INTERSECTION

SBEDA PRESENTATION

# SBEDA Eligibility



Certified  
by SCTRCA



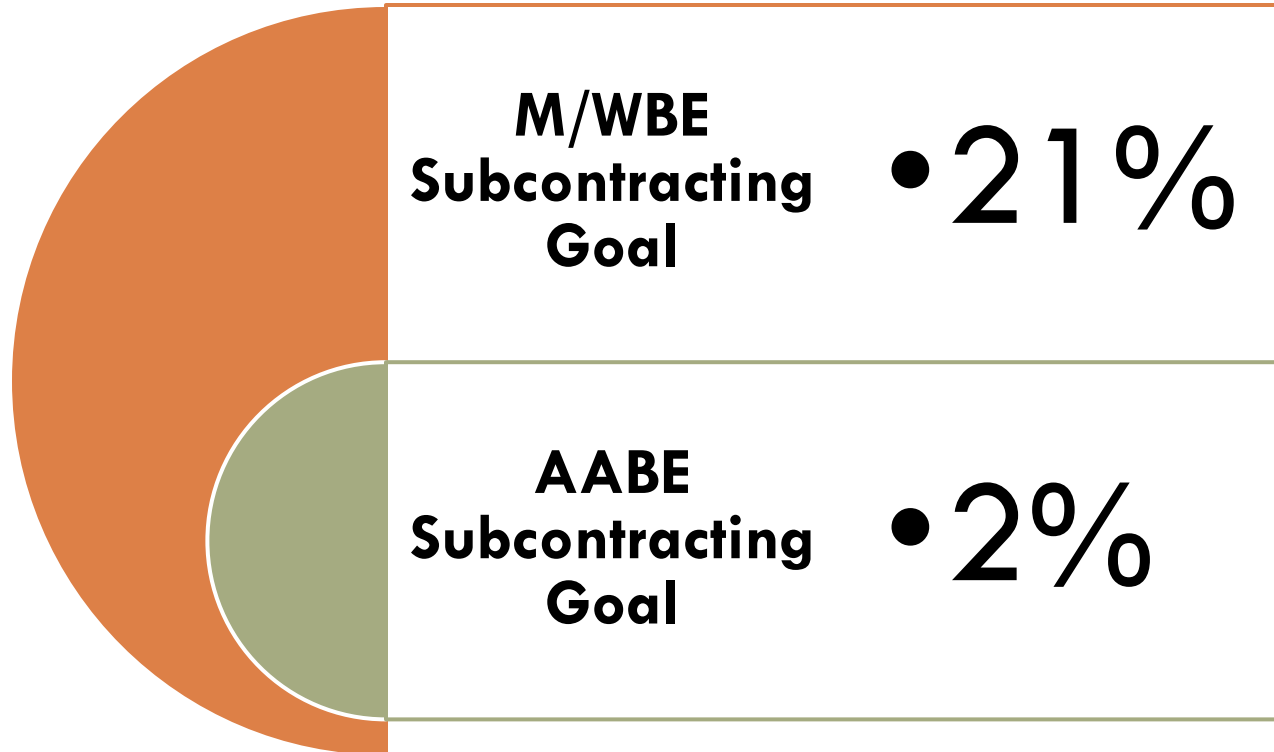
HQ or  
Significant  
Business  
Presence in  
SAMSA



Registered  
in CVR

# SBEDA Affirmative Procurement Initiatives (APIs)

## Subcontracting Program





## CITY OF SAN ANTONIO SUBCONTRACTOR/SUPPLIER UTILIZATION PLAN

SOLICITATION NAME: **36th and Bangor Drive Intersection**

RESPONDENT NAME:

SOLICITATION API: **Minority / Women Business Enterprise (M/WBE) Subcontracting Program and African American Business Enterprise (AABE) Subcontracting Program**

API REQUIREMENTS: Respondents must demonstrate commitment to satisfy a **twenty-one percent (21%) M/WBE subcontracting goal**. Moreover, **two percent (2%)** out of the M/WBE subcontracting goal is to be subcontracted to **AABE firms**. Segmented AABE goals target the participation of AABEs within select industries (Construction, Professional Services & Other Services) as identified by the availability in the Central Vendor Registry. Participation by AABE subcontractors automatically counts toward the M/WBE subcontracting goal.

Pursuant to the SBEDA Ordinance, M/WBEs and AABEs must also be certified as SBEs with the South Central Texas Regional Certification Agency (SCTRCA) and be headquartered or have a Significant Business Presence in the San Antonio Metropolitan Statistical Area to satisfy the above-stated goals. Self-performance by M/WBE and/or AABE prime respondents does not count towards these subcontracting goals.

Commitment to meet subcontracting requirements must be demonstrated by writing the **company name, SAePS vendor number of each subcontractor/supplier, dollar value or percentage of participation on the contract, and type of work to be performed\*\***. In the absence of a waiver granted by the Small Business Office, failure of a Respondent to commit to satisfying the M/WBE and AABE subcontracting goals shall render its response NON-RESPONSIVE.

For further clarification, please contact David Rodriguez at (210) 207-0071.				
	Enter Respondent's (Prime) proposed contract participation level.			
	PARTICIPATION DOLLAR AMOUNT	% LEVEL OF PARTICIPATION	CERTIFICATION TYPE AND NUMBER	TYPE OF WORK TO BE PERFORMED (BY NIGP CODE)
Prime:	\$	%		
SAePS Vendor #:			SCTRCA #:	
List ALL subcontractors/suppliers that will be utilized for the entire contract period, excluding possible extensions, renewals and/or alternates. Use additional pages if necessary.				
Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	
Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	

**\*\* Prime respondent and all subcontractors/suppliers must be registered in the City of San Antonio Electronic Procurement System (SAePS). To learn more about how to register, please call (210) 207-0118 or visit <http://www.sanantonio.gov/purchasing/saeps.aspx>.**

Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	
Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	
Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	
Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	
Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	
A.Total Prime Participation:	\$	%	A. Total base bid amount to be kept by prime.	
B.Total Sub Participation:	\$	%	B. Total amount prime will pay to certified and non-certified subcontractors/suppliers	
C.Total Certified Sub Participation:	\$	%	C. Total amount prime will pay to certified subcontractors/suppliers per the eligibility requirements stated above	
D.Total Prime & Sub Participation*:	\$	%	D. Total prime and subcontractor(s)/supplier(s) participation must equal your base bid amount (A+B)	

*If a business is not certified, please call the Small Business Program Office at (210) 207-3900 for information and details on how subcontractors and suppliers may obtain certification.*

I HEREBY AFFIRM THAT I POSSESS DOCUMENTATION FROM ALL PROPOSED SUBCONTRACTORS/SUPPLIERS CONFIRMING THEIR INTENT TO PERFORM THE SCOPE OF WORK FOR THE PRICE INDICATED ABOVE. I FURTHER AFFIRM THAT THE ABOVE INFORMATION IS TRUE AND COMPLETE TO THE BEST OF MY KNOWLEDGE AND BELIEF. I UNDERSTAND AND AGREE THAT, IF AWARDED THE CONTRACT, THIS DOCUMENT SHALL BE ATTACHED THERETO AND BECOME A BINDING PART OF THE CONTRACT.

Print Name: \_\_\_\_\_ Sign: \_\_\_\_\_ Title: \_\_\_\_\_  
Date: \_\_\_\_\_

\*\*\*\*\*  
**FOR CITY USE**

Action Taken:    **Approved** \_\_\_\_\_    **Denied** \_\_\_\_\_

**ASSISTANT DIRECTOR  
ECONOMIC DEVELOPMENT DEPARTMENT**

## FINANCE DEPARTMENT - PURCHASING DIVISION

[sa.Gov Home \(/\) >](#)[Purchasing \(http://www.sanantonio.gov/purchasing.aspx\) > Vendor Resources Overview \(http://www.sanantonio.gov/purchasing/vendorinformation.aspx\) >](#)[Search COSA Vendors \(http://www.sanantonio.gov/purchasing/vendorinformation/cosavendorlisting.aspx\)](#)

## SEARCH COSA VENDORS

## Vendor

Vendor Number: Business Name: DBA: 

[To learn more about becoming a vendor, please visit our SAsPS page at  
http://www.sanantonio.gov/purchasing/SAsPS.aspx](#)

## Product

NIGP Code: 

(e.g. 26019,16510) Only Numbers, NIGP Codes must be separated by Comma.

NIGP Code Description: [Click to Lookup Commodity Code](#)SBEDA Eligible: ☐

[To learn more about SBEDA eligibility, please visit our SBO website at  
http://www.sanantonio.gov/SBO/SmallBusinessDevelopmentAdvocacyProgram.aspx](#)

## Certifications

☐ Select All☐ Asian Business Enterprise (ABE)☐ African American Business Enterprise (AABE)☐ Disadvantage Business Enterprise (DBE)☐ Emerging SBE (ESBE)☐ Hispanic American Business Enterprise (HABE)☐ Minority Business Enterprise (MBE)☐ Native American Business Enterprise (NABE)☐ Small Business Enterprise (SBE)☐ Woman Business Enterprise (WBE)☐ Airport Concessions Disadvantaged Business Enterprise (ACDBE)☐ Veteran Business Enterprise (VBE)

[To learn more about certifications, please visit SCTRCA](#)

## Search Results Display Options

Maximum number of records to display at a time: 

## DISCLAIMER:

The information generated from this database is updated by the City of San Antonio on a daily basis. Utilization of this system neither guarantees, nor promises, contracting opportunities. The City of San Antonio neither provides any express or implied warranty regarding the accuracy of information that is provided to or generated from this database, nor its fitness for a particular purpose.



## FINANCE DEPARTMENT - PURCHASING DIVISION

sa.Gov Home (/) &gt;

Purchasing (<http://www.sanantonio.gov/purchasing.aspx>) > Vendor Resources Overview (<http://www.sanantonio.gov/purchasing/vendorinformation.aspx>) >Search COSA Vendors (<http://www.sanantonio.gov/purchasing/vendorinformation/cosavendorlisting.aspx>)

## SEARCH COSA VENDORS


New Search

Export to Excel

Total Vendors: 54

Business Name	DBA	Vendor #	Telephone	Fax	SBEDA Eligible	Certifications	# of NIGP Code(s)
<a href="#">ALAMO ENVIRONMENTAL INC</a>	DBA ALAMO 1	1003293	1(210) 404-1220	1(210) 820-3636	YES	SBE MBE HABE	1
<a href="#">TIMMS TRUCKING EXCAVATING LTD</a>		1005111	1(210) 623-1229	1(210) 623-8469	YES	SBE MBE HABE	1
<a href="#">CONCRETE RENOVATIONS INC</a>		1006979	1(210) 653-6120	1(210) 590-2316	NO		1
<a href="#">CATO ELECTRIC CO</a>		1013554	1(210) 333-3060	1(210) 333-2035	YES	SBE	1
<a href="#">DANIEL GOMEZ JR</a>		1014757	1(210) 932-9396		YES	SBE MBE HABE	1
<a href="#">MAURO MONITA</a>		1016273	1(210) 744-8000		NO		1
<a href="#">JEROME ENTERPRISE LP</a>		1022288	1(281) 261-5000	1(281) 261-5500	YES	SBE	1
<a href="#">FELIX MALDONADO TRUCKING INC</a>	DBA BORDER CONSTRUCTION SERVICES	1030994	1(210) 628-1605	1(210) 628-6217	YES	SBE MBE DBE ESBE HABE VBE	1
<a href="#">LOZANO CONSTRUCTION COMPANY INC</a>		1033783	1(210) 626-2880	1(210) 626-9958	YES	SBE MBE DBE ESBE HABE	1
<a href="#">POZZI ENTERPRISES INC</a>		1035002	1(210) 889-5432	1(210) 497-3880	YES	SBE ESBE	1
<a href="#">D &amp; A TECHNOLOGY &amp; DEVELOPMENT LLC</a>		1037535	1(210) 661-5947	1(210) 661-6421	YES	SBE ESBE	1
<a href="#">US MED WAREHOUSE AND UNITED SERVICE</a>		1038226	1(210) 473-1835	1(210) 348-6656	YES	SBE MBE WBE ESBE HABE	1
<a href="#">JCD CONSTRUCTION LLC</a>		1039114	1(830) 980-4620	1(830) 980-4623	YES	SBE WBE DBE ESBE	1
<a href="#">TEXAS LANDFILL MANAGEMENT LLC</a>		1039890	1(512) 421-1300	1(512) 443-4123	NO		1
<a href="#">FENCE "D" FENCE INC</a>	DBA STAPLES ADVANTAGE	1040023	1(210) 599-1051		NO		1
<a href="#">STAPLES CONTRACT &amp; COMMERCIAL INC</a>		1040157	1(512) 366-3750		NO		1
<a href="#">LA MED FACILITY MAINTENANCE INC</a>		1040354	1(210) 464-0107		YES	SBE MBE ESBE HABE	1
<a href="#">PROGRESSIVE ENVIRONMENTAL SERVICES INC</a>	DBA SWS ENVIRONMENTAL SERVICES	1041182	1(850) 563-7962 ext 121	1(111) 111-1111	NO		1
<a href="#">PRIME VENDOR INC</a>		10015913	1(800) 746-9554	1(800) 746-8307	NO		1
<a href="#">MORA LAND SERVICES LLC</a>		10017220	1(830) 980-8610	1(830) 980-	YES	SBE	1

# Waivers



**Respondent/Vendor Subcontracting  
Waiver Request Form**

COMPANY MUST SUBMIT THIS FORM WITH ITS SOLICITATION RESPONSE.

COMPANY NAME:  DATE:

CONTACT PERSON:  CONTACT PHONE #:

CONTACT EMAIL ADDRESS:

SOLICITATION NAME:

1. Describe the rationale for your request for a waiver to the subcontracting goals applied to this solicitation.

2. List all SBE/AABE/ABE/HABE/NABE/WBE listings or directories utilized to solicit participation for this solicitation.

3. List all contractor associations and other associations solicited for SBE/AABE/ABE/HABE/NABE/WBE referrals.

4. Indicate advertisement mediums used for soliciting bids from all SBE/AABE/ABE/HABE/NABE/WBEs.

5. List all other efforts aimed at utilizing SBE/AABE/ABE/HABE/NABE/WBE firms.

- ❑ A full or partial waiver of a specified subcontracting goal may be requested, for good cause, by submitting the *Respondent Subcontracting Waiver Request* form with the solicitation response
- ❑ Form is available at:  
<http://www.sanantonio.gov/SBO/Forms.aspx>
- ❑ Waiver request must fully document subcontractor unavailability despite good faith efforts to comply with the goal
- ❑ Please refer to the Good Faith Effort Tips Sheet for SBEDA waiver for additional information on how to complete a *Respondent/Vendor Subcontracting Waiver* :  
<http://www.sanantonio.gov/Portals/0/Files/SBO/Forms/GFETips07232013FinalVersion.pdf>



## Good Faith Effort Tips for SBEDA Waivers

1. Attend **Pre-Submittal Conference:** Respondent should indicate whether they attended the relevant pre-submittal conference.  
(i.e., owner, project manager, estimator, etc.). The Economic Development Department's (EDD) Small Business Office (SBO) will obtain a copy of the sign-in sheet to confirm attendance.
2. **Subdivide the Work:** Respondent should demonstrate subdivision of the work into commercially useful disciplines or work elements that can be economically performed by certified small, minority and/or women-owned business enterprises (S/M/WBEs), when feasible. It is the respondent's responsibility to demonstrate that sufficient work was made available to S/M/WBEs to meet specified SBEDA requirements.  
Work Elements: Grounds Maintenance – 30%  
Landscaping – 20%  
Irrigation System Maintenance and Repair – 10%  
Landscape Planting Services – 40%
3. **Advertise:** Respondent should advertise in general circulation, trade publications, or minority/women's business focused media for S/M/WBE subcontractors at a reasonable time prior to the bid due date. A copy of the advertisement, showing the advertisement date(s), name of publication(s), type of work and amount of work being solicited, must be provided.  
Tip: A copy of the advertisement should be submitted, including the date(s) of advertisement and name of publication.
4. **Use Public Databases and Minority/Women's Business Focused Organizations/Services:** Respondent should provide evidence of using the City's NIGP Search website, the South Central Texas Regional Certification Agency (SCTRCA), and other organizations' vendor directories/listings to solicit S/M/WBE subcontractors.  
<http://nigpsearch.org/>; c.) Respondents may use the services and assistance of the SBA, local chambers of commerce, S/M/WBE business associations, and other local outreach programs for locating and contacting S/M/WBEs; d.) To confirm if a potential S/M/WBE
5. **Provide Relevant Information to Small Businesses:** Provide documentation that respondent provided S/M/WBEs with information regarding contract requirements, solicitation timing, and how to obtain plans and specifications, at a reasonable time (7-10 days) prior to the bid due date.  
Tip: This documentation can include ad copies, emails, faxes or any other correspondence between respondent and S/M/WBEs indicating outreach efforts.
6. **Directly Solicit Small Businesses:** Respondent must provide documentation of directly soliciting S/M/WBE subcontractors. Copies of emails and fax notices sent directly to SBEs and M/WBEs should be submitted. A direct solicitation may include the type of work, amount of work, and a brief specific description of the work being solicited.  
Tip: Submit a call to the S/M/WBEs to make sure they received your email or fax (some emails go directly to spam boxes). Document the S/M/WBE company name, contact person, phone number/email address, certifications, result of contact (left message, no answer, etc.) bid received and reason for rejection.
7. **Offer Assistance:** Respondent must provide documentation of efforts to assist S/M/WBEs in obtaining bonding, insurance or equipment.  
Tip: Submitting the offer to assist with bonding/insurance/equipment included in the ad copy, emails and/or fax correspondences during S/M/WBE outreach efforts satisfies this requirement.
8. **Document bid and negotiation results:** Respondent should negotiate in good faith with interested S/M/WBEs. The respondent should provide documentation of all the negotiations with S/M/WBEs, unsuccessful and/or bids received but not accepted, and provide the following contact information: company name, telephone number, contact person, price bid (if applicable) and the reasoning for rejecting the bid for each unsuccessful bid.
9. **Follow-Up with Vendors:** Respondents must show evidence that they conducted a strong effort to include S/M/WBEs in their response.
10. **Fill out SBEDA Respondent/Vendor Subcontractor Waiver Request** located at <http://www.sanantonio.gov/SBO/Forms.aspx> and attach all Good Faith Effort documentation.

# Important Notes

## Respondents may request an Exception from SBEDA

- Submit with response and are subject to SBO approval  
<http://www.sanantonio.gov/SBO/Forms.aspx>

## All primes and subcontractors must be registered in SAePS

- <http://www.sanantonio.gov/purchasing/saeps.aspx>
- For technical assistance please call (210) 207-0118

## Vendor listing available online

- The City of San Antonio has a new and improved vendor search function. Please visit the COSA Vendor Listing to view or to download a listing of certified and non-certified vendors registered with the City.  
<http://sanantonio.gov/purchasing/vendorinformation/cosavendorlisting.aspx>

## Assistance available developing proposal, completing the Utilization Plan and priority certification

- Priority certification is not guaranteed before bid closing
- To download the application, please visit the SCRTCA website: <http://www.sctrca.org/>

# CONTACT US



## **David Rodriguez, Senior Economic Development Specialist**

- David.Rodriguez
- (210) 207- 0071

## **UTSA PTAC is available to provide assistance to SMWBEs**

- Website: [ptac.txsbd.org](http://ptac.txsbd.org)
- Email: [ptac@utsa.edu](mailto:ptac@utsa.edu)
- (210) 458-2458